

# Everything you need to know about Marena

TEXTILE SCIENCE THAT HEALS COMFORTABLY

## OUR DIFFERENCE

Marena® Postoperative Compression Products are external pressure garments used by postoperative patients. They may be used following various types of surgical procedures such as aesthetic and reconstructive surgeries. COMFORTWEAR® Compression Garments are made of a *scientifically-developed and university-tested fabric*, called COMFORTWEAVE®.

## OUR COMFORTWEAVE® FABRIC

Our COMFORTWEAR® compression garments embody an entirely new textile science. Marena garments are the *only postoperative garments in the world* with a combination of these unique and beneficial textile-related features:

1. **Cool and Dry.** Marena COMFORTWEAVE® fabric reacts to body heat and skin moisture to keep a patient cool and dry even when wearing a compression garment 24 hours per day.
2. **Comfortable Compression.** Our revolutionary COMFORTWEAVE® fabric evenly compresses the body actually molding to every curve like a soft, second skin allowing patients to move without restriction.
3. **Silky Soft.** Marena has developed a special finishing process that greatly enhances the *tactile softness* of COMFORTWEAVE® against the skin. This feature can be directly correlated to better patient comfort.
4. **All-Day Odor Control.** Our built-in anti-microbial protection keeps COMFORTWEAVE® *smelling fresh* all day long by inhibiting the growth of bacteria, mold, and mildew that cause stains and odors.
5. **Long Life.** Marena's COMFORTWEAVE® mechanical properties make it exceptional in *retaining its original shape, elasticity and compression* over extended postoperative use and washings.
6. **Allergy-Free.** Marena COMFORTWEAVE® fabric is completely *latex-free*.  
CERTIFICATE AVAILABLE UPON REQUEST.

The unique features of our COMFORTWEAR® compression garments offer nurses and doctors better patient compliance!

## STYLES

We have one of the *broadest product lines* – styles, colors, sizes and ordering configurations – in the world. Our product line offers various garments for:

- **Breast Procedures – B, B2, BA, FVNS, FVNSZ** – Designed for augmentation, breast lift and implants.  
**ISBX** – Designed for implant stabilization following sub-muscular augmentation.  
**BR, BTR, BNVL, BNV** – Designed for breast reduction, reconstruction, post-mastectomy and TRAM surgeries.
- **Liposuction Procedures (Note: where available, all 1st and 2nd stage garments are open crotch) – LG, FB, FBB, LW-LG, WB** – Designed for liposuction of the lower body, legs, thighs and hips.
- **Arm Surgeries – FV, S** – Designed for breast augmentation, breast reduction, arm lift and liposuction
- **Abdominal Binders – AB3, AB3S3, AB4 and AB4S2** – Designed for tummy tucks, back support, and liposuction
- **Facial Procedures – FM100, FM200, FM300, FM400 and FM500** – Designed for facial and neck procedures
- **Liposuction Procedures for Male – MB, MV, MG, MB/SS, MBL, MTT** – Designed for gynecomastia, liposuction for the upper and lower body

## WHO ARE OUR COMPETITORS?

Our strongest competitors in the USA are Design Veronique and Mentor (Caromed garments). For every product Veronique and Mentor offer, Marena's product line offers an equivalent product. Our product line offers premium value with competitive pricing.

## MARKETING ITEMS / BROCHURES AVAILABLE FOR YOU

We offer several marketing items to help you and your customers:

- Comfortwear Product Brochure
- Professional Order Pad
- Patient Information Brochure
- Comfort Challenge Card
- Patient Order Form

## SIZING

Use our free, patented Patient Measuring System to quickly eliminate sizing errors! Simply wrap the disposable tape around the required body zones and read the indicated size right from the tape. If in between sizes, go with the larger size. If measuring for a full body garment and sizing is off by more than one size among all the measured body zones, we suggest using separate garments for the different body zones.

## ORDERING

Your customers can benefit from one-stop shopping – buying implants and garments from INAMED. This makes it easy and quick for very busy nurses! In the USA, call 1-800-766-0171 and in Canada, call 1-800-396-5250. Marena does not accept direct orders from individual customers in North America.

## GUARANTEE

At any time during the use of our COMFORTWEAVE® garments, if your customer discovers a defect in material, workmanship or performance, we will replace it free of charge.

## RETURNS

### **What to do if Customer has a defective garment and would like a replacement**

In the USA, call Customer Care at 1-800-766-0171 and in Canada, call 1-800-396-5250. Place a free warranty-replacement order via any shipping method. Each Marena replacement garment will include a return envelope that can be used to return the defective garment so it can be evaluated.

### **What to do if the Customer has a defective garment and would like a credit**

Please ship the defective garment along with account/packing list information to INAMED's product return address in California located on the back of the garment package. Credit will be issued by INAMED within 3 - 5 business days.

**Note:** All returns for credit must be in compliance with INAMED's return policy: all packages that have been opened are not acceptable for return.

## WASHING

By following these washing instructions, garments will last longer.

- Do not wash garments in warm or hot water.
- Do not place garments in washing machine or dryer.
- Do not use bleach and fabric softener.
- Do not dry clean or iron.